

<b>Leon County Research and Development Authority</b>  <b>2021 Technology Commercialization Grant</b>  <b>Judge: 1</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>7</b>		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>9</b>		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>6</b>		
<b>Sub-Total</b>	<b>30</b>	<b>22</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>5</b>		
A prototype is available and has been tested.	<b>5</b>	<b>3</b>		
A company has been established.	<b>5</b>	<b>5</b>		
A patent application has been filed or granted.	<b>5</b>	<b>2</b>	No patent, but some points given for recognition and protection of trade secrets.	
The commercialization strategy is logical and feasible.	<b>5</b>	<b>4</b>	The business model made sense - i.e., how and from whom you will make your money. What could have been more clear is how you will effectively market to your target customer and, therefore, grow your business.	
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>5</b>		
<b>Sub-Total</b>	<b>30</b>	<b>24</b>		
<b>Impact of Technology Commercialization Grant (20 Points)</b>				
\$15,000 will make a substantial difference to the	<b>10</b>	<b>8</b>		

project.			
Local publicity will help the company significantly.	5	4	
The company will foster economic development (job creation) in Leon County	5	3	Unclear.
Sub-Total	20	15	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	10	
The whole project "feels" good.	5	5	
I want to invest in this business.	5	3	
<b>Sub-Total</b>	20	18	
<b>TOTAL POINTS (Max = 100)</b>	100	79	
<b>Additional Comments</b>			<p>Congratulations on your success this past year both in getting your first sales and in winning the \$67,000 in funds from the Ocean Observing Challenge. I'm impressed by your perseverance, knowing that you have been growing your business at least the past three years. Where I see your biggest challenge is in getting to the market fast enough before one of the bigger companies already in the effected industries comes up with a solution similar enough to yours. Secondly, marketing your product effectively and to the best target customer will be a challenge as well ... making sure to poignantly spell out your unique product offering. That said, I think you're right on the cusp of something big.</p>

<b>Leon County Research and Development Authority</b>  <b>2021 Technology Commercialization Grant</b>  <b>Judge: 2</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>9</b>		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>9</b>		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>10</b>		
<b>Sub-Total</b>	<b>30</b>	<b>28</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>4</b>		
A prototype is available and has been tested.	<b>5</b>	<b>4</b>		
A company has been established.	<b>5</b>	<b>4</b>		
A patent application has been filed or granted.	<b>5</b>	<b>3</b>		
The commercialization strategy is logical and feasible.	<b>5</b>	<b>5</b>		
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>5</b>		
<b>Sub-Total</b>	<b>30</b>	<b>25</b>		
<b>Impact of Technology Commercialization Grant (20 Points)</b>				
\$15,000 will make a substantial difference to the project.	<b>10</b>	<b>7</b>		
Local publicity will help the company significantly.	<b>5</b>	<b>4</b>		
The company will foster economic development (job creation) in Leon County	<b>5</b>	<b>4</b>		

Sub-Total	<b>20</b>	<b>15</b>	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	<b>10</b>	<b>10</b>	
The whole project "feels" good.	<b>5</b>	<b>5</b>	
I want to invest in this business.	<b>5</b>	<b>4</b>	
<b>Sub-Total</b>	<b>20</b>	<b>19</b>	
<b>TOTAL POINTS (Max = 100)</b>	<b>100</b>	<b>87</b>	
<b>Additional Comments</b>			

<b>Leon County Research and Development Authority</b>  <b>2021 Technology Commercialization Grant</b>  <b>Judge: 3</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>8</b>		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>8</b>	Energy storage and battery technology are large and growing marketplaces. The company's business offering related to consultation and the licensing of the integrated technologies being developed would seem to support this growing market segment.	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>8</b>		
<b>Sub-Total</b>	<b>30</b>	<b>24</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>3</b>		
A prototype is available and has been tested.	<b>5</b>	<b>1</b>		
A company has been established.	<b>5</b>	<b>5</b>		
A patent application has been filed or granted.	<b>5</b>	<b>2</b>	If the challenges related to the protection of intellectual property and trade secrets are overcome, the ability to grow through licensure or the integration of technologies with software, price it process and the licensure of technology Could allow significant growth without as heavy reliance on human resource as a consulting business.	
The commercialization strategy is logical and feasible.	<b>5</b>	<b>2</b>	There could be challenges finding the appropriate subject matter experts needed to support a growing segment that's based on	

			consultation since hours worked equate directly to revenue. The demand for these human resources is high and will likely grow with market demands.
The management team has the expertise to execute the commercialization plan.	5	4	
<b>Sub-Total</b>	<b>30</b>	<b>17</b>	
<b>Impact of Technology Commercialization Grant (20 Points)</b>			
\$15,000 will make a substantial difference to the project.	10	4	The investment in the ongoing development of energy storage and battery technology will be significant. The needs for capital beyond the tech grant will be a critical success factor. There may be opportunities for grant funding as the marketplace for sustainable energy continues to grow.
Local publicity will help the company significantly.	5	4	
The company will foster economic development (job creation) in Leon County	5	3	
Sub-Total	<b>20</b>	<b>11</b>	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	9	This project is a very good fit for Innovation Park and its mission to commercialize high impact technologies.
The whole project "feels" good.	5	4	
I want to invest in this business.	5	3	
<b>Sub-Total</b>	<b>20</b>	<b>16</b>	
<b>TOTAL POINTS (Max = 100)</b>	<b>100</b>	<b>68</b>	
<b>Additional Comments</b>			

<b>Leon County Research and Development Authority</b>  <b>2021 Technology Commercialization Grant</b>  <b>Judge: 4</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>8</b>		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>6</b>		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>6</b>		
<b>Sub-Total</b>	<b>30</b>	<b>20</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>5</b>		
A prototype is available and has been tested.	<b>5</b>	<b>5</b>		
A company has been established.	<b>5</b>	<b>5</b>		
A patent application has been filed or granted.	<b>5</b>	<b>4</b>		
The commercialization strategy is logical and feasible.	<b>5</b>	<b>5</b>		
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>5</b>		
<b>Sub-Total</b>	<b>30</b>	<b>29</b>		
<b>Impact of Technology Commercialization Grant (20 Points)</b>				
\$15,000 will make a substantial difference to the project.	<b>10</b>	<b>7</b>		
Local publicity will help the company significantly.	<b>5</b>	<b>5</b>		
The company will foster economic development (job creation) in Leon County	<b>5</b>	<b>4</b>		

Sub-Total	<b>20</b>	<b>16</b>	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	<b>10</b>	<b>10</b>	
The whole project "feels" good.	<b>5</b>	<b>3</b>	
I want to invest in this business.	<b>5</b>	<b>3</b>	
<b>Sub-Total</b>	<b>20</b>	<b>16</b>	
<b>TOTAL POINTS (Max = 100)</b>	<b>100</b>	<b>81</b>	
<b>Additional Comments</b>			



<b>Leon County Research and Development Authority</b>  <b>2021 Technology Commercialization Grant</b>  <b>Judge: 5</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>8</b>	SiMod is a unique energy storage device	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>10</b>	Could revolutionize the lithium ion battery industry	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>10</b>		
<b>Sub-Total</b>	<b>30</b>	<b>28</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>5</b>	SiMod Software	
A prototype is available and has been tested.	<b>5</b>	<b>5</b>	Yes	
A company has been established.	<b>5</b>	<b>5</b>	Yes	
A patent application has been filed or granted.	<b>5</b>	<b>0</b>		
The commercialization strategy is logical and feasible.	<b>5</b>	<b>5</b>		
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>5</b>	Yes	
<b>Sub-Total</b>	<b>30</b>	<b>25</b>		
<b>Impact of Technology Commercialization Grant (20 Points)</b>				
\$15,000 will make a substantial difference to the project.	<b>10</b>	<b>8</b>	Using for patent attorney	
Local publicity will help the company significantly.	<b>5</b>	<b>3</b>		
The company will foster economic development (job creation) in Leon County	<b>5</b>	<b>2</b>		

Sub-Total	<b>20</b>	<b>13</b>	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	<b>10</b>	<b>8</b>	
The whole project "feels" good.	<b>5</b>	<b>4</b>	
I want to invest in this business.	<b>5</b>	<b>4</b>	
<b>Sub-Total</b>	<b>20</b>	<b>16</b>	
<b>TOTAL POINTS (Max = 100)</b>	<b>100</b>	<b>82</b>	
<b>Additional Comments</b>			