

Leon County Research and Development Authority 2021 Technology Commercialization Grant Judge: 1 Team: ManserEdbrooke		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	8	There are some clear, differentiating factors to both the CNC Machine Outsourcing market as well as the 3D printing market. It's not clear to me who the customer segment is that has both the capability and the need to operate one of these machines on a frequent basis; I think it would be worth thinking through this a bit more.	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	9	Though I lack the understanding of the specific customer segment, I can see this having a huge effect for the right group of innovative engineers.	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	7		
Sub-Total	30	24		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	3	Two years to get an MVP seems like a risk; is there a way to speed it up? I think a group like Haas is probably set in their ways, but if they do decide to become innovative they certainly have the resources to make it happen.	
A prototype is available and has been tested.	5	2		
A company has been established.	5	5		
A patent application has been filed or granted.	5	2	Your understanding of the necessary patents is clear; if I'm reading correctly neither they nor the copyrights have been filed.	
The commercialization strategy is logical and feasible.	5	3		

The management team has the expertise to execute the commercialization plan.	5	3	
Sub-Total	30	18	
Impact of Technology Commercialization Grant (20 Points)			
\$15,000 will make a substantial difference to the project.	10	10	You all did an excellent job of outlining your uses and purposes budget and it's clear these funds will be put to good use.
Local publicity will help the company significantly.	5	4	One of your best uses of the local publicity would be the exposure to potential investors who could help provide funding in your seed round, in particular to get it up to where you can develop an MVP.
The company will foster economic development (job creation) in Leon County	5	4	It's unclear what effect this would have on job creation except, as mentioned, for the potential creation of additional prototypes once the machine is being sold.
Sub-Total	20	18	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	10	
The whole project "feels" good.	5	5	
I want to invest in this business.	5	3	
Sub-Total	20	18	
TOTAL POINTS (Max = 100)	100	78	
Additional Comments			I think this is a great idea and you all have done a great job thinking through everything you all have to do to get it done. What's not clear to me is the specific customer segment that would be served by your device. Not all 3D printer customers will have a need for a device with the precision of a CNC and not all CNC milling outsource customers will have the capability of operating your machine, but would rather outsource. So who is the person in the middle? Thanks so much for your submission. I look forward to seeing where you go with it.

Leon County Research and Development Authority 2021 Technology Commercialization Grant Judge: 2 Team: ManserEdbrooke		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	9		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	9		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	9		
Sub-Total	30	27		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	4		
A prototype is available and has been tested.	5	2		
A company has been established.	5	4		
A patent application has been filed or granted.	5	3		
The commercialization strategy is logical and feasible.	5	4		
The management team has the expertise to execute the commercialization plan.	5	4		
Sub-Total	30	21		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	9		
Local publicity will help the company significantly.	5	4		
The company will foster economic development (job creation) in Leon County	5	4		

Sub-Total	20	17	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	9	
The whole project "feels" good.	5	5	
I want to invest in this business.	5	4	
Sub-Total	20	18	
TOTAL POINTS (Max = 100)	100	83	
Additional Comments			

Leon County Research and Development Authority 2021 Technology Commercialization Grant Judge: 3 Team: ManserEdbrooke		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	7	It appears that the technology and product development is in an early stage. There will need to be additional research, testing and product design in order to determine that the viability in the marketplace will have success by producing a more efficient and or lower cost product.	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	7		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	7		
Sub-Total	30	21		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	3		
A prototype is available and has been tested.	5	1		
A company has been established.	5	5		
A patent application has been filed or granted.	5	1	There may be patents or trade secrets that could be licensed to current competitors in the market as one path to commercialization.	
The commercialization strategy is logical and feasible.	5	3		
The management team has the expertise to execute the commercialization plan.	5	3		
Sub-Total	30	16		

Impact of Technology Commercialization Grant (20 Points)			
\$15,000 will make a substantial difference to the project.	10	7	
Local publicity will help the company significantly.	5	3	
The company will foster economic development (job creation) in Leon County	5	4	
Sub-Total	20	14	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	8	The technology being developed is a very good fit for Innovation Park and its mission to commercialize innovative research and technologies.
The whole project "feels" good.	5	4	
I want to invest in this business.	5	2	
Sub-Total	20	14	
TOTAL POINTS (Max = 100)	100	65	
Additional Comments			

Leon County Research and Development Authority 2021 Technology Commercialization Grant Judge: 4 Team: ManserEdbrooke		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	10		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	9		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	10		
Sub-Total	30	29		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	1		
A prototype is available and has been tested.	5	1		
A company has been established.	5	5		
A patent application has been filed or granted.	5	2		
The commercialization strategy is logical and feasible.	5	5		
The management team has the expertise to execute the commercialization plan.	5	5		
Sub-Total	30	19		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	10		
Local publicity will help the company significantly.	5	5		
The company will foster economic development (job creation) in Leon County	5	5		

Sub-Total	20	20	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	10	
The whole project "feels" good.	5	5	
I want to invest in this business.	5	5	
Sub-Total	20	20	
TOTAL POINTS (Max = 100)	100	88	
Additional Comments			

Leon County Research and Development Authority		10 Point Scale	5 Point Scale	
2021 Technology Commercialization Grant		Outstanding	9 to 10	5
		Excellent	7 to 8	4
Judge: 5		Very Good	5 to 6	3
		Fair	3 to 4	2
Team: ManserEdbrooke		Deficient	1 to 2	1
		Fails	0	0
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	8	Has application not only in engineering but also in print production and advertising	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	7	Yes it would expedite the process of prototyping	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	9	Yes it is different	
Sub-Total	30	24		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	5	Yes	
A prototype is available and has been tested.	5	4	Firebird is being tested	
A company has been established.	5	5	Yes	
A patent application has been filed or granted.	5	2		
The commercialization strategy is logical and feasible.	5	5		
The management team has the expertise to execute the commercialization plan.	5	4		
Sub-Total	30	25		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	9		
Local publicity will help the company significantly.	5	4		
The company will foster economic development (job creation) in Leon County	5	4	if the mft of the Firebird is kept in our local community - will have a positive economic	

			impact
Sub-Total	20	17	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	7	
The whole project "feels" good.	5	5	Yes - would work with applicant on marketing
I want to invest in this business.	5	5	Yes - would become an investor
Sub-Total	20	17	
TOTAL POINTS (Max = 100)	100	83	
Additional Comments			