

<b>Leon County Research and Development Authority</b>  <b>2020 Technology Commercialization Grant</b>  <b>Judge: 1</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>4</b>		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>3</b>		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>4</b>		
<b>Sub-Total</b>	<b>30</b>	<b>11</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>2</b>		
A prototype is available and has been tested.	<b>5</b>	<b>2</b>		
A company has been established.	<b>5</b>	<b>4</b>		
A patent application has been filed or granted.	<b>5</b>	<b>1</b>		
The commercialization strategy is logical and feasible.	<b>5</b>	<b>2</b>		
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>2</b>		
<b>Sub-Total</b>	<b>30</b>	<b>13</b>		
<b>Impact of Technology Commercialization Grant (20 Points)</b>				
\$15,000 will make a substantial difference to the project.	<b>10</b>	<b>4</b>		
Local publicity will help the company significantly.	<b>5</b>	<b>2</b>		

The company will foster economic development (job creation) in Leon County	5	1	
Sub-Total	20	7	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	6	
The whole project "feels" good.	5	2	
I want to invest in this business.	5	0	
<b>Sub-Total</b>	20	8	
<b>TOTAL POINTS (Max = 100)</b>	100	39	
<b>Additional Comments</b>			

<b>Leon County Research and Development Authority</b>  <b>2020 Technology Commercialization Grant</b>  <b>Judge: 2</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>7</b>	According to the narrative, 3rd party consultants for this service are limited ... however, is there demand for a person outside of the business to provide this service? This aspect was unclear.	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>6</b>	The market is growing, but the perceived quality of this company's unique benefit could be more clear.	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>6</b>	What remains unclear is what battery producers are doing now to fill the void provided by your company; are they just doing the same thing but with in-house staff?	
<b>Sub-Total</b>	<b>30</b>	<b>19</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>3</b>		
A prototype is available and has been tested.	<b>5</b>	<b>4</b>	Could be more clear, but it does seem like a prototype is available.	
A company has been established.	<b>5</b>	<b>3</b>		
A patent application has been filed or granted.	<b>5</b>	<b>1</b>	None yet; hope to be funded by the Tech Grant.	
The commercialization strategy is logical and feasible.	<b>5</b>	<b>2</b>		
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>2</b>	Management clearly has the expertise to create the product; what is not clear is whether the expertise exists for execution of the business.	
<b>Sub-Total</b>	<b>30</b>	<b>15</b>		

<b>Impact of Technology Commercialization Grant (20 Points)</b>			
\$15,000 will make a substantial difference to the project.	<b>10</b>	<b>7</b>	
Local publicity will help the company significantly.	<b>5</b>	<b>2</b>	
The company will foster economic development (job creation) in Leon County	<b>5</b>	<b>3</b>	
Sub-Total	<b>20</b>	<b>12</b>	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	<b>10</b>	<b>7</b>	
The whole project "feels" good.	<b>5</b>	<b>3</b>	
I want to invest in this business.	<b>5</b>	<b>2</b>	
<b>Sub-Total</b>	<b>20</b>	<b>12</b>	
<b>TOTAL POINTS (Max = 100)</b>	<b>100</b>	<b>58</b>	
<b>Additional Comments</b>			This is definitely a hot industry to join and your identification of this niche need is a benefit to you. What is not clear, though, are the competitive advantages of your product when compared to what the industry is doing now to fill that void. It seems like something the current operators must already be doing to some capacity or they could not be profitable; so what are they doing now? Regardless, I wish you great success.

<b>Leon County Research and Development Authority</b>  <b>2020 Technology Commercialization Grant</b>  <b>Judge: 3</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>9</b>	Based on application, this is a novel idea and responsive to industry needs; NASA's iTech recognition is notable	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>9</b>	Assuming the need for battery tech will not change in the near future, could help other companies commercialize products	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>9</b>	Unique approach, no competitors	
<b>Sub-Total</b>	<b>30</b>	<b>27</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>5</b>		
A prototype is available and has been tested.	<b>5</b>	<b>2</b>		
A company has been established.	<b>5</b>	<b>5</b>		
A patent application has been filed or granted.	<b>5</b>	<b>1</b>	Intends to apply for patent if grant funding is awarded	
The commercialization strategy is logical and feasible.	<b>5</b>	<b>3</b>	Identifies the length of time to establish patents and rapid development of industry may allow for other providers to launch products	
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>4</b>		
<b>Sub-Total</b>	<b>30</b>	<b>20</b>		
<b>Impact of Technology Commercialization Grant (20 Points)</b>				

\$15,000 will make a substantial difference to the project.	10	9	Patent necessary for next steps
Local publicity will help the company significantly.	5	2	Unclear if local publicity will help scale the business
The company will foster economic development (job creation) in Leon County	5	3	If future facility is located in Tallahassee and requires additional staff, application is not specific
Sub-Total	20	14	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	9	
The whole project "feels" good.	5	4	
I want to invest in this business.	5	4	
<b>Sub-Total</b>	20	17	
<b>TOTAL POINTS (Max = 100)</b>	100	78	
<b>Additional Comments</b>			Agreement was not included in Grant application

<b>Leon County Research and Development Authority</b>  <b>2020 Technology Commercialization Grant</b>  <b>Judge: 4</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>8</b>		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>9</b>		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>8</b>		
<b>Sub-Total</b>	<b>30</b>	<b>25</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>5</b>		
A prototype is available and has been tested.	<b>5</b>	<b>1</b>		
A company has been established.	<b>5</b>	<b>5</b>		
A patent application has been filed or granted.	<b>5</b>	<b>3</b>		
The commercialization strategy is logical and feasible.	<b>5</b>	<b>3</b>		
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>3</b>		
<b>Sub-Total</b>	<b>30</b>	<b>20</b>		
<b>Impact of Technology Commercialization Grant (20 Points)</b>				
\$15,000 will make a substantial difference to the project.	<b>10</b>	<b>9</b>		
Local publicity will help the company significantly.	<b>5</b>	<b>2</b>		

The company will foster economic development (job creation) in Leon County	5	4	
Sub-Total	20	15	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	9	
The whole project "feels" good.	5	5	
I want to invest in this business.	5	3	
<b>Sub-Total</b>	20	17	
<b>TOTAL POINTS (Max = 100)</b>	100	77	
<b>Additional Comments</b>			



<b>Leon County Research and Development Authority</b>  <b>2020 Technology Commercialization Grant</b>  <b>Judge: 5</b>  <b>Team: Moye</b>		<b>10 Point Scale</b>	<b>5 Point Scale</b>	
	<b>Outstanding</b>	<b>9 to 10</b>	<b>5</b>	
	<b>Excellent</b>	<b>7 to 8</b>	<b>4</b>	
	<b>Very Good</b>	<b>5 to 6</b>	<b>3</b>	
	<b>Fair</b>	<b>3 to 4</b>	<b>2</b>	
	<b>Deficient</b>	<b>1 to 2</b>	<b>1</b>	
	<b>Fails</b>	<b>0</b>	<b>0</b>	
<b>Judging Criteria</b>	<b>MAX SCORE</b>	<b>SCORE</b>	<b>Questions/Feedback for Applicants</b>	
<b>Innovative Quality (30 Points)</b>				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	<b>10</b>	<b>8</b>	Good solution to a complex problem	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	<b>10</b>	<b>7</b>	Many potential users in the academic and commercial space	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	<b>10</b>	<b>7</b>	Could solve a lot of energy system design issues	
<b>Sub-Total</b>	<b>30</b>	<b>22</b>		
<b>Commercialization Plan (30 Points)</b>				
Product development has been initiated.	<b>5</b>	<b>4</b>	The software is being loaded with data and tested	
A prototype is available and has been tested.	<b>5</b>	<b>4</b>	I believe so	
A company has been established.	<b>5</b>	<b>5</b>	LLC with one FT employee with plans to form a C-Corp with funding	
A patent application has been filed or granted.	<b>5</b>	<b>2</b>	Not initiated, but planned	
The commercialization strategy is logical and feasible.	<b>5</b>	<b>4</b>		
The management team has the expertise to execute the commercialization plan.	<b>5</b>	<b>4</b>	Only one person involved so far, but excellent credentials	
<b>Sub-Total</b>	<b>30</b>	<b>23</b>		
<b>Impact of Technology Commercialization Grant (20 Points)</b>				
\$15,000 will make a substantial difference to the project.	<b>10</b>	<b>8</b>	Patent costs identified and funding should help significantly	

Local publicity will help the company significantly.	5	4	
The company will foster economic development (job creation) in Leon County	5	3	Not sure employment projections were listed
Sub-Total	20	15	
<b>Image and "Gut Feel" (20 Points)</b>			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	10	Meets the areas of interest and mission for the Authority
The whole project "feels" good.	5	4	Very difficult task to balance energy and power
I want to invest in this business.	5	3	Would likely be a good investment if traction in the market was demonstrated
<b>Sub-Total</b>	20	17	
<b>TOTAL POINTS (Max = 100)</b>	100	77	
<b>Additional Comments</b>			