Innovation Park 2020 Tech Grant 1-Moye

Leon County R&D Authority		Scales	10 Point
2020 Elevator Pitch I	2020 Elevator Pitch Night		9 to 10
Judges Scoring Sheet		Excellent	7 to 8
Judges Name:	1	Very Good	5 to 6
Team #:	3	Fair	3 to 4
Team Name:	MoyeConsultants	Deficient	1 to 2

Plea	Please record one score per category		Score
	Elevator Pitch Delivery:	1 to 10	7
1	Was the delivery of the pitch: Succinct Clear Confident Knowledgeable		
	On time		
	Easy to follow (PowerPoint) Elevator Pitch Content:	1 to 10	6
2	How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward	1 10 10	3
	Question and Answer Period:	1 to 10	7
3	How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence		
	Bottom Line:	1 to 10	6
4	The elevator pitch generated interest in learning more as a potential investor.		
Quest	Questions:		26

Comments/Questions:

Total 26

Innovation Park 2020 Tech Grant 2-Moye

Leon County R&D Authority		Scales	10 Point
2020 Elevator Pitch I	2020 Elevator Pitch Night		9 to 10
Judges Scoring Sheet		Excellent	7 to 8
Judges Name:	2	Very Good	5 to 6
Team #:	3	Fair	3 to 4
Team Name:	MoyeConsultants	Deficient	1 to 2

Please record one score per category	Scale	Score
Elevator Pitch Delivery:	1 to 10	7
Was the delivery of the pitch: Succinct Clear Confident Knowledgeable On time Easy to follow (PowerPoint)		
Elevator Pitch Content:	1 to 10	6
How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward		
Question and Answer Period:	1 to 10	7
How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence		
Bottom Line:	1 to 10	6
The elevator pitch generated interest in learning more as a potential investor.		
Comments/Questions:	Total	26

I can see the potential in the battery market; undeniable. With regard to this presentation, it wasn't clear to me even at the end exactly how this service was being offer. The way I interpreted it, it sounded like both a design model as well as a simulation model for new battery designs.

Innovation Park 2020 Tech Grant 3-Moye

Leon County R&D Authority		Scales	10 Point
2020 Elevator Pitch I	Night	Outstanding	9 to 10
Judges Scoring Sheet		Excellent	7 to 8
Judges Name:	3	Very Good	5 to 6
Team #:	3	Fair	3 to 4
Team Name:	MoyeConsultants	Deficient	1 to 2

Elevator Pitch Delivery: Was the delivery of the pitch: Succinct Clear Confident Knowledgeable On time Easy to follow (PowerPoint) Elevator Pitch Content: How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward Question and Answer Period: How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence Bottom Line: 1 to 10		The year of the terms of the te		
Was the delivery of the pitch: Succinct Clear Confident Knowledgeable On time Easy to follow (PowerPoint) Elevator Pitch Content: How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward Question and Answer Period: How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence Bottom Line: 1 to 10 Total	Plea	se record one score per category	Scale	Score
Succinct Clear Confident Knowledgeable On time Easy to follow (PowerPoint) Elevator Pitch Content: How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward Question and Answer Period: How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence Bottom Line: 1 to 10 Total		Elevator Pitch Delivery:		8
How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward Question and Answer Period: How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence Bottom Line: 1 to 10 Total	1	Succinct Clear Confident Knowledgeable On time		
A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward Question and Answer Period: How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence Bottom Line: 1 to 10 The elevator pitch generated interest in learning more as a potential investor.		Elevator Pitch Content:	1 to 10	8
How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence Bottom Line: 1 to 10 The elevator pitch generated interest in learning more as a potential investor.	2	A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense		
Understand the questions Provide reasonable answers Maintain poise Inspire confidence Bottom Line: The elevator pitch generated interest in learning more as a potential investor.		Question and Answer Period:	1 to 10	9
The elevator pitch generated interest in learning more as a potential investor.	3	Understand the questions Provide reasonable answers Maintain poise		
potential investor.		Bottom Line:	1 to 10	8
Total	4			
Questions:	Quest	ions:	Total	33

questions about how the Tech Grant will help Moye get to step 2 and 3.

Innovation Park 2020 Tech Grant 4-Moye

Leon County R&D Authority		Scales	10 Point
2020 Elevator Pitch	light	Outstanding	9 to 10
Judges Scoring Sheet		Excellent	7 to 8
Judges Name:	4	Very Good	5 to 6
Team #:	3	Fair	3 to 4
Team Name:	MoyeConsultants	Deficient	1 to 2

Plea	Please record one score per category		Score
	Elevator Pitch Delivery:	1 to 10	5
1	Was the delivery of the pitch: Succinct Clear Confident Knowledgeable		
	On time Easy to follow (PowerPoint)		
	Elevator Pitch Content:	1 to 10	6
2	How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward		
	Question and Answer Period:	1 to 10	6
3	How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence		
	Bottom Line:	1 to 10	5
4	The elevator pitch generated interest in learning more as a potential investor.		
Quest	Questions:		22

Comments/Questions:

Total 22

Innovation Park 2020 Tech Grant 5-Moye

Leon County R&D Authority		Scales	10 Point
2020 Elevator Pitch Night		Outstanding	9 to 10
Judges Scoring Sheet		Excellent	7 to 8
Judges Name:	5	Very Good	5 to 6
Team #:	3	Fair	3 to 4
Team Name:	MoyeConsultants	Deficient	1 to 2

Plea	ase record one score per category	Scale	Score
	Elevator Pitch Delivery:	1 to 10	8
1	Was the delivery of the pitch: Succinct Clear Confident Knowledgeable On time Easy to follow (PowerPoint)		
	Elevator Pitch Content:	1 to 10	8
2	How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward		
	Question and Answer Period:	1 to 10	7
3	How well did the presenter: Understand the questions Provide reasonable answers Maintain poise Inspire confidence		
	Bottom Line:	1 to 10	7
4	The elevator pitch generated interest in learning more as a potential investor.		
Quest	cions:	Total	30

Comments/Questions:	Total	30	<u> </u>
The technology is in the right market and has great potential			