2017 Elevator Pitch Night

Judges Scoring Sheet

200000000000000000000000000000000000000	
Judges Name:	1-
Team #:	4
Team Name:	Sensatek

Scales	10 Point
Outstanding	9 to 10
Excellent	7 to 8
Very Good	5 to 6
Fair	3 to 4
Deficient	1 to 2

Ple	Please record one score per category		Score
a maria ancio casa.	Elevator Pitch Delivery:	1 to 10	8
\$ - 1	Succinct Clear		
	Confident Knowledgeable On time Easy to follow (PowerPoint)		
Ĭ.	Elevator Pitch Content:	1 to 10	8
2	How well did the content in the pitch convey: A "hook" that grabbed my attention The nature of the problem A unique solution The right team A realistic market opportunity A clear & realistic business model An understanding of the barriers to entry Financials that make sense That the grant will help move the company forward Question and Answer Period:	1 to 10	Y
	How well did the presenter: Understand the questions Provide reasonable answers Maintain poise	1 10 10	0
	Inspire confidence	1 to 10	0
4	Bottom Line: The elevator pitch generated interest in learning more as a potential investor.	1 (0 10	8
Comments/Qu	estions:	Total	The same

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2017 Elevator Pitch Night

Judges Scoring Sheet

Judges Name:	2-	
Team #:	4	
Team Name:	Sensatek	

Scales	10 Point
Outstanding	9 to 10
Excellent	7 to 8
Very Good	5 to 6
Fair	3 to 4
Deficient	1 to 2

Please record one score per category	Scale	Score
Elevator Pitch Delivery:	1 to 10	10
Was the delivery of the pitch:		
Succinct		
Clear		
Confident		
Knowledgeable		
On time		
Easy to follow (PowerPoint)		1
Elevator Pitch Content:	1 to 10	g
How well did the content in the pitch convey:		
A "hook" that grabbed my attention		
The nature of the problem		
A unique solution		
The right team		
A realistic market opportunity		
A clear & realistic business model		
An understanding of the barriers to entry		
Financials that make sense		
That the grant will help move the company forward		
Question and Answer Period:	1 to 10	7
How well did the presenter:		,
Understand the questions		
Provide reasonable answers		
Maintain poise		
Inspire confidence		
Bottom Line:	1 to 10	ő
The elevator pitch generated interest in learning more as a		
potential investor.		
Questions:	Total	23

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2017 Elevator Pitch Night

Judges Scoring Sheet

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Judges Name:	3-	
Team #:	4	
Team Name:	Sensatek	

Scales	10 Point
Outstanding	9 to 10
Excellent	7 to 8
Very Good	5 to 6
Fair	3 to 4
Deficient	1 to 2

	Jensatek		<u> </u>	
Please r	ecord one score per category		Scale	Score
El	evator Pitch Delivery:		1 to 10	1
-	Was the delivery of the pitch:			
The second secon	Succinct			
	Clear			
	Confident			
	Knowledgeable			
	On time			
	Easy to follow (PowerPoint)			
Ele	evator Pitch Content:		1 to 10	7
	How well did the content in the pitch convey:			
	A "hook" that grabbed my attention			
	The nature of the problem			
	A unique solution			
2	The right team			
	A realistic market opportunity			
	A clear & realistic business model			
	An understanding of the barriers to entry			
	Financials that make sense			
	That the grant will help move the company forward			
Qı	uestion and Answer Period:		1 to 10	7
	How well did the presenter:			
- 24	Understand the questions			
	Provide reasonable answers			
	Maintain poise			
	Inspire confidence			
Вс	ottom Line:		1 to 10	7
4	The elevator pitch generated interest in learning more as	i a		
	potential investor.	-		
				28

2017 Elevator Pitch Night

Judges Scoring Sheet

Judges Name:	4-,
Team #:	4
Team Name:	Sensatek

Scales	10 Point
Outstanding	9 to 10
Excellent	7 to 8
Very Good	5 to 6
Fair	3 to 4
Deficient	1 to 2

Please record one score per category	Scale	Score
Elevator Pitch Delivery:	1 to 10	G
Was the delivery of the pitch:		
Succinct		
Clear		
Confident		
Knowledgeable		
On time	ė	
Easy to follow (PowerPoint)		*1
Elevator Pitch Content:	1 to 10	8
How well did the content in the pitch convey:		
A "hook" that grabbed my attention		
The nature of the problem		
A unique solution		
The right team	į	
A realistic market opportunity		
A clear & realistic business model		
An understanding of the barriers to entry		
Financials that make sense		
That the grant will help move the company forward		
Question and Answer Period:	1 to 10	10
How well did the presenter:		10.2
Understand the questions		
Provide reasonable answers		
Maintain poise	į	
Inspire confidence		
Bottom Line:	1 to 10	9
The elevator pitch generated interest in learning more as a potential investor.		
Questions:	Total	35

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2017 Elevator Pitch Night

Judges Scoring Sheet

Judges Name:	5-
Team #:	4
Team Name:	Sensatek Match x2

Scales	10 Point
Outstanding	9 to 10
Excellent	7 to 8
Very Good	5 to 6
Fair	3 to 4
Deficient	1 to 2

Please record one score per category		Score
Elevator Pitch Delivery:		8
Was the delivery of the pitch:		
Succinct		
Clear		
Confident		
Knowledgeable		
On time		
Easy to follow (PowerPoint)		
Elevator Pitch Content:	1 to 10	7
How well did the content in the pitch convey:		
A "hook" that grabbed my attention		
The nature of the problem		
A unique solution		
The right team		
A realistic market opportunity		
A clear & realistic business model		
An understanding of the barriers to entry		
Financials that make sense		
That the grant will help move the company forward		
Question and Answer Period:	1 to 10	6
How well did the presenter:		
Understand the questions		
Provide reasonable answers		
Maintain poise		
Inspire confidence		
Bottom Line:		5
The elevator pitch generated interest in learning more as a potential investor.		
Comments/Questions:		26

Interest of technology