

Leon County Research and Development Authority 2018 Technology Commercialization Grant Judge: 1 Team: DiaTech		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	8	Do the insulin pump manufacturers recognize that finding a proper insulin injection site is a major problem requiring attention? Are there any reasons why they would not want to address this problem?	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	10		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	8	How hard would it be for an insulin pump manufacturer to design their own solution to this problem? Is your solution broad enough for patent protection from poachers?	
Sub-Total	30	26		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	5		
A prototype is available and has been tested.	5	3		
A company has been established.	5	5		
A patent application has been filed or granted.	5	1		
The commercialization strategy is logical and feasible.	5	4	Need more contacts to the insulin pump manufacturing industry. It makes sense that they pursue a licensing strategy.	
The management team has the expertise to execute the commercialization plan.	5	1	Currently, the team is comprised of student/recent grads engineers. Need more business, sales, and marketing expertise and	

			experience in general.
Sub-Total	30	19	
Impact of Technology Commercialization Grant (20 Points)			
\$15,000 will make a substantial difference to the project.	10	2	They will need way more than \$100k to get this patent off the ground.
Local publicity will help the company significantly.	5	0	The local audience is not their target market.
The company will foster economic development (job creation) in Leon County	5	0	Since this will be a licensing deal, not very many jobs will be created.
Sub-Total	20	2	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	10	
The whole project "feels" good.	5	5	
I want to invest in this business.	5	1	Lack of experience on the bench.
Sub-Total	20	16	
TOTAL POINTS (Max = 100)	100	63	
Additional Comments			

Leon County Research and Development Authority 2018 Technology Commercialization Grant Judge: 2 Team: DiaTech		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	8	According to the applicants, these sensors are unique in the market and would add to the products currently being sold.	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	8	This technology would be significant in terms of the people dealing with diabetes.	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	8	The technology would have an opportunity for high returns if it is successful.	
Sub-Total	30	24		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	3		
A prototype is available and has been tested.	5	3		
A company has been established.	5	5		
A patent application has been filed or granted.	5	3		
The commercialization strategy is logical and feasible.	5	3	The focus on making sure the intellectual property is protected is the logical first step. There are other aspects beyond securing the IP that need more clarity.	
The management team has the expertise to execute the commercialization plan.	5	3	The management team and advisers will need to be refined and adjusted as the company moves toward commercialization	
Sub-Total	30	20		

Impact of Technology Commercialization Grant (20 Points)			
\$15,000 will make a substantial difference to the project.	10	5	The \$15,000 award would be significant in terms of the ability to fund the patent application and secure the intellectual property.
Local publicity will help the company significantly.	5	4	Local publicity would benefit the company.
The company will foster economic development (job creation) in Leon County	5	2	Job creation would be minimal in that the intellectual property would be licensed.
Sub-Total	20	11	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	9	This project would fit the mission of the authority and reflect positively because it ties many aspects of the research community together.
The whole project "feels" good.	5	4	Yes. This project does feel good and would help a number of people if it is successful.
I want to invest in this business.	5	3	Under the right circumstances, I would have an interest in investing.
Sub-Total	20	16	
TOTAL POINTS (Max = 100)	100	71	
Additional Comments			This technology may be a couple of years from commercialization but could have an impact within the Med Tech market.

Leon County Research and Development Authority 2018 Technology Commercialization Grant Judge: 3 Team: DiaTech		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	8	The need for this device is clearly explained	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	8	If it makes life slightly easier for millions of diabetes sufferers, it is significant	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	8	Tough industry to break into, but seems like a novel idea	
Sub-Total	30	24		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	2	Design looks good but no prototype	
A prototype is available and has been tested.	5	1		
A company has been established.	5	3	Good team, but no payroll	
A patent application has been filed or granted.	5	1	Not yet filed	
The commercialization strategy is logical and feasible.	5	2	Already in talks with customer is good	
The management team has the expertise to execute the commercialization plan.	5	3	Looks good on paper	
Sub-Total	30	12		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	10	The patent is a critical first step	
Local publicity will help the company significantly.	5	5		

The company will foster economic development (job creation) in Leon County	5	4	
Sub-Total	20	19	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	10	Cutting edge
The whole project "feels" good.	5	5	
I want to invest in this business.	5	3	I'd love to hear more
Sub-Total	20	18	
TOTAL POINTS (Max = 100)	100	73	
Additional Comments			Great idea, strong team, I just want to see a working prototype and a patent

Leon County Research and Development Authority 2018 Technology Commercialization Grant Judge: 4 Team: DiaTech		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	7	Company has mentioned competitors, I wonder what are differences in terms of cost and features versus the company's offering.	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	9		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	7	Not sure how technology compares or could disrupt what is currently being used.	
Sub-Total	30	23		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	5		
A prototype is available and has been tested.	5	5	Have a lab bench setup with arduino components for prototyping	
A company has been established.	5	5		
A patent application has been filed or granted.	5	3	Company has not filed patent, however has a plan to file	
The commercialization strategy is logical and feasible.	5	3	I wonder how partnerships will be leveraged into obtaining sales	
The management team has the expertise to execute the commercialization plan.	5	3	I wonder what management/business experience the team has.	
Sub-Total	30	24		
Impact of Technology Commercialization Grant (20 Points)				

\$15,000 will make a substantial difference to the project.	10	10	
Local publicity will help the company significantly.	5	4	
The company will foster economic development (job creation) in Leon County	5	4	
Sub-Total	20	18	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	7	Team has the potential to develop IP and generate potential licensing revenues and/or sales.
The whole project "feels" good.	5	5	
I want to invest in this business.	5	5	
Sub-Total	20	17	
TOTAL POINTS (Max = 100)	100	82	
Additional Comments			

Leon County Research and Development Authority 2018 Technology Commercialization Grant Judge: 5 Team: DiaTech		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	10	The idea is different	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	8		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	7		
Sub-Total	30	25		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	3		
A prototype is available and has been tested.	5	2		
A company has been established.	5	3		
A patent application has been filed or granted.	5	2		
The commercialization strategy is logical and feasible.	5	2		
The management team has the expertise to execute the commercialization plan.	5	2		
Sub-Total	30	14		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	4		
Local publicity will help the company significantly.	5	3		

The company will foster economic development (job creation) in Leon County	5	3	
Sub-Total	20	10	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	8	
The whole project "feels" good.	5	4	
I want to invest in this business.	5	0	
Sub-Total	20	12	
TOTAL POINTS (Max = 100)	100	61	
Additional Comments			