

Leon County Research and Development Authority 2016 Technology Commercialization Grant Judge: 1 Team: NhuEnergy		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	6		
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	7		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	6		
Sub-Total	30	19		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	2		
A prototype is available and has been tested.	5	2		
A company has been established.	5	3		
A patent application has been filed or granted.	5	0		
The commercialization strategy is logical and feasible.	5	3		
The management team has the expertise to execute the commercialization plan.	5	4		
Sub-Total	30	14		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	2		
Local publicity will help the company significantly.	5	3		

The company will foster economic development (job creation) in Leon County	5	2	
Sub-Total	20	7	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	7	
The whole project "feels" good.	5	3	
I want to invest in this business.	5	2	
Sub-Total	20	12	
TOTAL POINTS (Max = 100)	100	52	
Additional Comments			

Leon County Research and Development Authority 2016 Technology Commercialization Grant Judge: 2 Team: NhuEnergy		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	1	It is unclear what the differentiation is.	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	10		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	1	I don't know that any technology has been developed?	
Sub-Total	30	12		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	1		
A prototype is available and has been tested.	5	1		
A company has been established.	5	5		
A patent application has been filed or granted.	5	0		
The commercialization strategy is logical and feasible.	5	5		
The management team has the expertise to execute the commercialization plan.	5	5		
Sub-Total	30	17		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	2		
Local publicity will help the company significantly.	5	3		

The company will foster economic development (job creation) in Leon County	5	3	
Sub-Total	20	8	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	8	
The whole project "feels" good.	5	4	
I want to invest in this business.	5	0	I would need to understand more before I invest.
Sub-Total	20	12	
TOTAL POINTS (Max = 100)	100	49	
Additional Comments			

Leon County Research and Development Authority 2016 Technology Commercialization Grant Judge: 3 Team: NhuEnergy		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	0	What's the actual business?	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	8		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	0		
Sub-Total	30	8		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	0	Is it a consulting model?	
A prototype is available and has been tested.	5	0		
A company has been established.	5	5		
A patent application has been filed or granted.	5	0		
The commercialization strategy is logical and feasible.	5	0		
The management team has the expertise to execute the commercialization plan.	5	1		
Sub-Total	30	6		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	0	Not impactful on such a large problem	
Local publicity will help the company significantly.	5	0		

The company will foster economic development (job creation) in Leon County	5	0	
Sub-Total	20	0	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	2	
The whole project "feels" good.	5	1	
I want to invest in this business.	5	0	
Sub-Total	20	3	
TOTAL POINTS (Max = 100)	100	17	
Additional Comments			This is a concept only; no real business.

Leon County Research and Development Authority 2016 Technology Commercialization Grant Judge: 4 Team: NhuEnergy		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	5	As stated, significant competition in this field and a deliverable solution or product is still being developed.	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	9	Depending on what is developed, it "could" have a significant impact.	
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	8		
Sub-Total	30	22		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	2	Still very much in R&D	
A prototype is available and has been tested.	5	0		
A company has been established.	5	5		
A patent application has been filed or granted.	5	0		
The commercialization strategy is logical and feasible.	5	4		
The management team has the expertise to execute the commercialization plan.	5	5		
Sub-Total	30	16		
Impact of Technology Commercialization Grant (20 Points)				
\$15,000 will make a substantial difference to the project.	10	1	Based on approximately \$900,000 in early stage funding needs, the grant would have a nominal	

			impact. Certainly would help with website and other professional start-up costs.
Local publicity will help the company significantly.	5	5	FSU/FAMU partnership, City of Tallahassee, etc. could all benefit from this project
The company will foster economic development (job creation) in Leon County	5	4	
Sub-Total	20	10	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	9	Promotes early stage R&D that is supported by local universities.
The whole project "feels" good.	5	3	Very difficult to ascertain without a specific product or solution.
I want to invest in this business.	5	0	Would need to understand the deliverable and business plan with specifics on the product, marketing, pro-formas, etc.
Sub-Total	20	12	
TOTAL POINTS (Max = 100)	100	60	
Additional Comments			

Leon County Research and Development Authority 2016 Technology Commercialization Grant Judge: 5 Team: NhuEnergy		10 Point Scale	5 Point Scale	
	Outstanding	9 to 10	5	
	Excellent	7 to 8	4	
	Very Good	5 to 6	3	
	Fair	3 to 4	2	
	Deficient	1 to 2	1	
	Fails	0	0	
Judging Criteria	MAX SCORE	SCORE	Questions/Feedback for Applicants	
Innovative Quality (30 Points)				
Compared to competitors in its field, the idea is clearly different, better, or will cost far less	10	8	Nhu Energy will pursue a series of services and products, including developing new control technologies for integration of solar and other renewable and distributed energy resources. Advantages from a technological standpoint are not clearly outlined.	
The problem to be solved is significant in terms of the number of people affected and the quality of the benefit produced	10	10		
The technology is potentially disruptive or very risky, but also of potentially high reward if successful.	10	5	No specific technology is identified, but the approach listed for identifying and eventually commercializing/licensing promising emerging and available technologies in energy represents a potentially high reward venture.	
Sub-Total	30	23		
Commercialization Plan (30 Points)				
Product development has been initiated.	5	2	The company will work towards developing new control technologies for integration of solar and other renewable and distributed energy resources, using intellectual property from Mechanical Engineering at FAMU-FSU and/or other research universities and lab	
A prototype is available and has been tested.	5	2	It is unclear if there is a specific product/service that has been designed and undergoing testing.	

A company has been established.	5	5	
A patent application has been filed or granted.	5	3	IP is mentioned in the application but no patents related to the application are discussed
The commercialization strategy is logical and feasible.	5	4	
The management team has the expertise to execute the commercialization plan.	5	3	While the company founder is extremely qualified within his field, a management team has not yet been formed (candidates have been identified)
Sub-Total	30	19	
Impact of Technology Commercialization Grant (20 Points)			
\$15,000 will make a substantial difference to the project.	10	3	
Local publicity will help the company significantly.	5	5	
The company will foster economic development (job creation) in Leon County	5	2	Pro forma was not included, unclear what headcount will be in 3-5 years.
Sub-Total	20	10	
Image and "Gut Feel" (20 Points)			
The project fits the mission of the Authority to help commercialize technology and its success will reflect positively on the Authority	10	7	
The whole project "feels" good.	5	3	
I want to invest in this business.	5	3	
Sub-Total	20	13	
TOTAL POINTS (Max = 100)	100	65	
Additional Comments			"Nhu Energy will identify, assess, and acquire key technologies, while also developing some technology and intellectual property in-house." The potential for this company is exciting but for the purposes of this grant, commercialization of the aforementi